

Incitec Pivot Limited

INNOVATION ON THE GROUND

Commercial Credit Information

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Commercial Credit Information

1. COMMERCIAL CREDIT INFORMATION

Thank you for your interest in becoming a supplier to Incitec Pivot Limited (IPL), Incitec Fertilisers Operations Pty Ltd (IFO), Dyno Nobel Asia Pacific Pty Limited (DNAP), Australian Bio Fert Pty Ltd (ABF), Easy Liquids Pty Ltd (EASY Liquids).

For the purpose of assisting supplier's to create a credit account for any of the IPL Group of companies, suppliers are advised that under policy, IPL do not complete supplier credit application forms. Below is the Commercial Credit Information regarding the IPL group of companies that we trust will be sufficient for this purpose.

2. INCITEC PIVOT LIMITED**2.1 ABN 42 004 080 264**

- (a) The following information is provided for prospective vendors to assist as a basis for extending credit to Incitec Pivot Limited.
- (b) It is the corporate policy of Incitec Pivot Limited:
 - (i) Not to complete or sign a Vendor account application forms;
 - (ii) Not to provide personal, secretary or director guarantees;
 - (iii) To conduct business on 62 days from end of month of invoice date trading terms.
- (c) Company Information can be found online at <https://www.incitecpivot.com.au>

2.2 Ownership

Incitec Pivot Limited is a public company, listed on the Australian Stock Exchange. It was created with the merger of Pivot and Incitec Fertilizers in 2003, and has roots going back to the early part of last century. Incitec Pivot Limited expanded significantly in 2006 with the acquisition of Southern Cross Fertilisers Pty Ltd and the exit from the Orica group. In June 2008, the group expanded further with the integration of Dyno Nobel. Incitec Pivot was admitted to the S&P ASX 50 index in September 2008.

2.3 Product Range

- (a) Incitec Pivot Limited is a fertiliser manufacturer and importer, which has operations across Australia.
- (b) Incitec Pivot's product range includes urea, ammonium phosphates, single superphosphate and anhydrous ammonia.

2.4 Distribution

- (a) Incitec Pivot Limited has a comprehensive distribution network of business partners, agents, independents and corporate dealers that are strategically located in rural and regional centres.

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- (b) Ammonium phosphate fertilisers manufactured at Phosphate Hill, are also exported from the Townsville Distribution Facility.

2.5 Incitec Fertilisers Operations Pty Ltd (ABN 56 103 709 155)

Incitec Fertilisers Operations Pty Ltd (IFO) is a wholly owned subsidiary of IPL. IFO is the main operating entity of IPL's Fertilisers business and owns and operates IPL's Fertiliser business distribution assets.

2.6 Accounts Contact – IPL, IFO, ABF, Easy Liquids

Incitec Pivot Limited Accounts Payable
Incitec Fertilisers Operations Pty Ltd Accounts Payable
Australian Bio Fert Pty Ltd Accounts Payable
Easy Liquids Pty Ltd Accounts Payable

Phone: +61 7 3867 9355

Fax: +61 7 3867 9500

Email Invoices Only: Invoices.IncitecPivot@incitecpivot.com.au

Email Queries Only: Queries.IncitecPivot@incitecpivot.com.au

Postal Address: PO Box 3559, Tingalpa, QLD 4173.

3. DYNNO NOBEL ASIA PACIFIC**3.1 Dynno Nobel Companies**

Dynno Nobel Asia Pacific Pty Ltd ABN 38 003 269 010

Dynno Nobel Moranbah Pty Ltd ABN 63 115 650 649

Dynno Nobel Moura Pty Ltd ABN 45 080 849 761

DNX Australia Pty Ltd ABN 48 001 502 423

DNX PNG Pty Ltd

- (a) The following information is provided for prospective vendors to assist as a basis for extending credit to Dynno Nobel Asia Pacific Pty Ltd.
- (b) It is the corporate policy of Dynno Nobel Asia Pacific Pty Ltd (DNAP):
- (i) Not to complete or sign a Vendor account application forms
 - (ii) Not to provide personal, secretary or director guarantees
 - (iii) To conduct business on 62 days from end of month of invoice date.
- (c) Company Information can be found online at <https://www.dynonobel.com>

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3.2 Ownership

- (a) DNAP commenced business in April 1987.
- (b) Dyno Nobel was acquired in June 2008 by Incitec Pivot Limited.
- (c) Dyno Nobel traces its roots back to William Bickford's invention of the Safety Fuse in 1831 and dating back to 1865, Alfred Nobel's packaged nitro-glycerine, which was developed into the patented Dynamite.

3.3 Product Range

- (a) Dyno Nobel is a global leader in the commercial explosives industry, with technologically advanced products, services and solutions.
- (b) The services arm of Dyno Nobel – DynoConsult, work in close partnership with Dyno Nobel customers to provide holistic solutions that result in reduced operational costs.
- (c) Dyno Nobel's product range includes emulsions, fuel phase blends, and initiation systems.
- (d) Recent innovations include the NONEL® detonator and our Titan® series of emulsions.

3.4 Distribution

DNAP has a comprehensive network of site based personnel and equipment at key customer locations throughout Australia, Indonesia and Papua New Guinea. This collaborative approach allows DNAP to better serve our customers.

3.5 Accounts Contact

Dyno Nobel Asia Pacific Ltd Accounts Payable

Dyno Nobel Moranbah Pty Ltd Accounts Payable

Dyno Nobel Moura Pty Ltd Accounts Payable

DNX Australia Pty Ltd Account Payable

DNX PNG Pty Ltd Accounts Payable

Phone: +61 7 3867 9355

Fax: +61 7 3867 9500

Email Invoices Only: Invoices.DynoNobel@ap.dynonobel.com

Email Queries Only: Queries.DynoNobel@ap.dynonobel.com

Postal Address: PO Box 3559, Tingalpa, Qld 4173

Commercial Credit Information

4. AUSTRALIAN BIO FERT PTY LTD**4.1 ABN 55 655 612 409**

- (a) The following information is provided for prospective vendors to assist as a basis for extending credit to Australian Bio Fert Pty Ltd.
- (b) It is the corporate policy of Australian Bio Fert Pty Ltd:
 - (i) Not to complete or sign a Vendor account application forms;
 - (ii) Not to provide personal, secretary or director guarantees;
 - (iii) To conduct business on 62 days from end of month of invoice date trading terms.
- (c) Company Information can be found online at <https://www.austbiofert.com.au>

4.2 Ownership

Incitec Pivot Fertilisers (IPF) has acquired majority stake in Australian Bio Fert Pty Ltd (ABF). Founded in July 2015, Australian Bio Fert Pty Ltd was formed by technical experts from across the engineering and agriculture industries who sought to solve the problem of increasingly costly waste management and growing demand from farmers for crop nutrition products that lower input costs, increase yields and benefit soil health.

With private investment and support from the Victorian poultry industry, Federal and State government grants and the R&D Tax Incentive Scheme, ABF developed a pilot plant, product development and research facility near Maddingley in Victoria in 2018, where it now produces a series of biological fertiliser formulations to meet growing demand from farmers who recognise the benefits of increasing the plant availability of organic based nutrient, carbon content in soil and restoring soil health.

4.3 Product Range

- (a) Australian Bio Fert (ABF) has developed a series of biological fertiliser formulations to meet this growing demand. Successful independent trials have confirmed ABF will deliver similar nutrient levels to plants as more traditional chemical fertilisers, whilst improving soil structure to enable more sustainable farming practises.

4.4 Accounts Contact

Australian Bio Fert Pty Ltd Accounts Payable.

Phone: +61 7 3867 9355

Fax: +61 7 3867 9500

Email Invoices Only: Invoices.IncitecPivot@incitecpivot.com.au

Email Queries Only: Queries.IncitecPivot@incitecpivot.com.au

Postal Address: PO Box 3559, Tingalpa, QLD 4173.

Commercial Credit Information

5. EASY LIQUIDS PTY LTD**5.1 ABN 57 066 700 276**

- (a) The following information is provided for prospective vendors to assist as a basis for extending credit to Easy Liquids Pty Ltd.
- (b) It is the corporate policy of Easy Liquids Pty Ltd:
 - (i) Not to complete or sign a Vendor account application forms;
 - (ii) Not to provide personal, secretary or director guarantees;
- (c) Company Information can be found online at <https://www.incitecpivotfertilisers.com.au/products-and-services/easy-liquids>

5.2 Ownership

In October 2022, Incitec Pivot Fertilisers acquired the EASY Liquids business from Yara Fertilisers. The business complements IPF's liquid fertiliser business, which is currently focused on urea-ammonium nitrate (EASY N). The acquisition will enable IPF to better serve customers through a strengthened storage and distribution network and improve security of supply of a diverse range of liquid products for dealers, agents, and agronomists to service the grower community.

5.3 Product Range

Easy Liquids are easy to use, and their accuracy is unsurpassed. Easy from the logistics of bulk deliveries direct to farm, less labour intensive, product uniformity, consistent flow rates, and nutrient placement.

EASY Liquids have sites based in Boundary Bend, Moree and Whitton which provide local distribution points to key agricultural markets. We also have regionally based sales agronomists and logistics coordinators to provide the best level of service.

5.4 Accounts Contact

Easy Liquids Pty Ltd Accounts Payable.

Phone:	+61 7 3867 9355
Fax:	+61 7 3867 9500
Email Invoices Only:	Invoices.IncitecPivot@incitecpivot.com.au
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